# HOW TO HELP AUTHORS PROMOTE THEIR BOOK 101

A QUICK GUIDE FOR PEOPLE WHO KNOW AN AUTHOR RELEASING A BOOK AND WANT TO HELP

**BY DAVE CONNIS** 

AUTHOR OF THE TEMPTATION OF ADAM

FIND HIM ON TWITTER @DAVECONNIS

AND THE WEB WWW.DAVECONNIS.COM

# HOW TO HELP AUTHORS PROMOTE THEIR BOOK 101

## LEAVE A REVIEW

MOST BOOK SELLING/COMMUNITY WEBSITES RUN ON ALGORITHMS THAT PUSH THE MOST REVIEWED BOOKS.

#### EXAMPLE:

THE BOOK COMMUNITY WEBSITE GOODREADS NOTICES WHAT BOOKS ARE ADDED/SHELVED/RATED THE HIGHEST, AND USES THE DATA FOR THEIR "BEST BOOKS OF THE YEAR" AWARDS.

#### WHERE TO LEAVE REVIEWS

- GOODREADS
- AMAZON
- INDIEBOUND
- BARNES AND NOBLE
- BOOKS-A-MILLION

### **PRE-ORDER THEIR BOOK**

#### PRE-ORDERING IS, ARGUABLY, THE MOST IMPORTANT THING YOU CAN DO.

### **1. PRE-ORDERING HELPS CHANCES OF GETTING ON BESTSELLER LISTS**

THE FIRST WEEK OF BOOK SALES IS A BIG WEEK AND ALL PRE-ORDERS COUNT TOWARD THE FIRST WEEK'S SALES NUMBERS. WITH A FEW MYSTERIOUS EXCEPTIONS, BESTSELLER LISTS ARE TYPICALLY BASED ON A SINGLE WEEK'S SALES. HAVING PRE-ORDERS WRAPPED INTO THE FIRST WEEK GIVES AUTHORS THE BEST CHANCE OF HITTING A BESTSELLER LIST

#### **2. A LOT OF PRE-ORDERS CAN MAKE BOOKSELLERS INCREASE ORDERS**

IF A LOT OF PEOPLE ARE BUYING A BOOK UPFRONT, THEN IT SHOWS SIGNS FOR GOOD MOVEMENT AFTER THE BOOK COMES OUT. PEOPLE WANT BOOK, PEOPLE BUY BOOK. STORES SEE THAT PEOPLE WANT TO BUY BOOK. STORES BUY MORE BOOK.

#### **3. PRE-ORDERING PUTS A LITTLE MONEY IN THEIR POCKETS**

#### WHERE TO PRE-ORDER

BARNES AND NOBLE

(S-A-MILLIO

AMAZON

# HOW TO HELP AUTHORS PROMOTE THEIR BOOK 101

## TALK AND SHARE

- TELL EVERYONE (BAKER, CANDLESTICK MAKER, ETC.) ABOUT THEIR BOOK
- SHARE THEIR PROMO POSTS ON SOCIAL MEDIA
- IF YOU REALLY LIKE THEM, NOMINATE THEM FOR AWARDS. A GOOD PORTION OF BOOK AWARDS WORK BY NOMINATION.
- ASK YOUR LIBRARY FOR THE BOOK AS MUCH AS YOU CAN.
- GET YOUR FRIENDS TO ASK THE LIBRARY FOR THE BOOK, TOO.

### NETWORK

KNOW ANYONE IN THE MEDIA (BLOGGERS, WEB WRITERS, JOURNALISTS)?

LET THE AUTHOR KNOW.

AUTHORS ARE ALWAYS LOOKING FOR CONNECTIONS THAT CAN HELP THEM GET THE WORD OUT ABOUT THEIR BOOK. NO CONNECTION IS WORTHLESS.

## **TELL THEM PERSONALLY IF YOU LIKED THEIR BOOK**

NOTHING BEATS SOMEONE TELLING YOU THEY REALLY LIKED YOUR BOOK. IT MAKES THE AUTHOR'S DAY. SERIOUSLY.

